

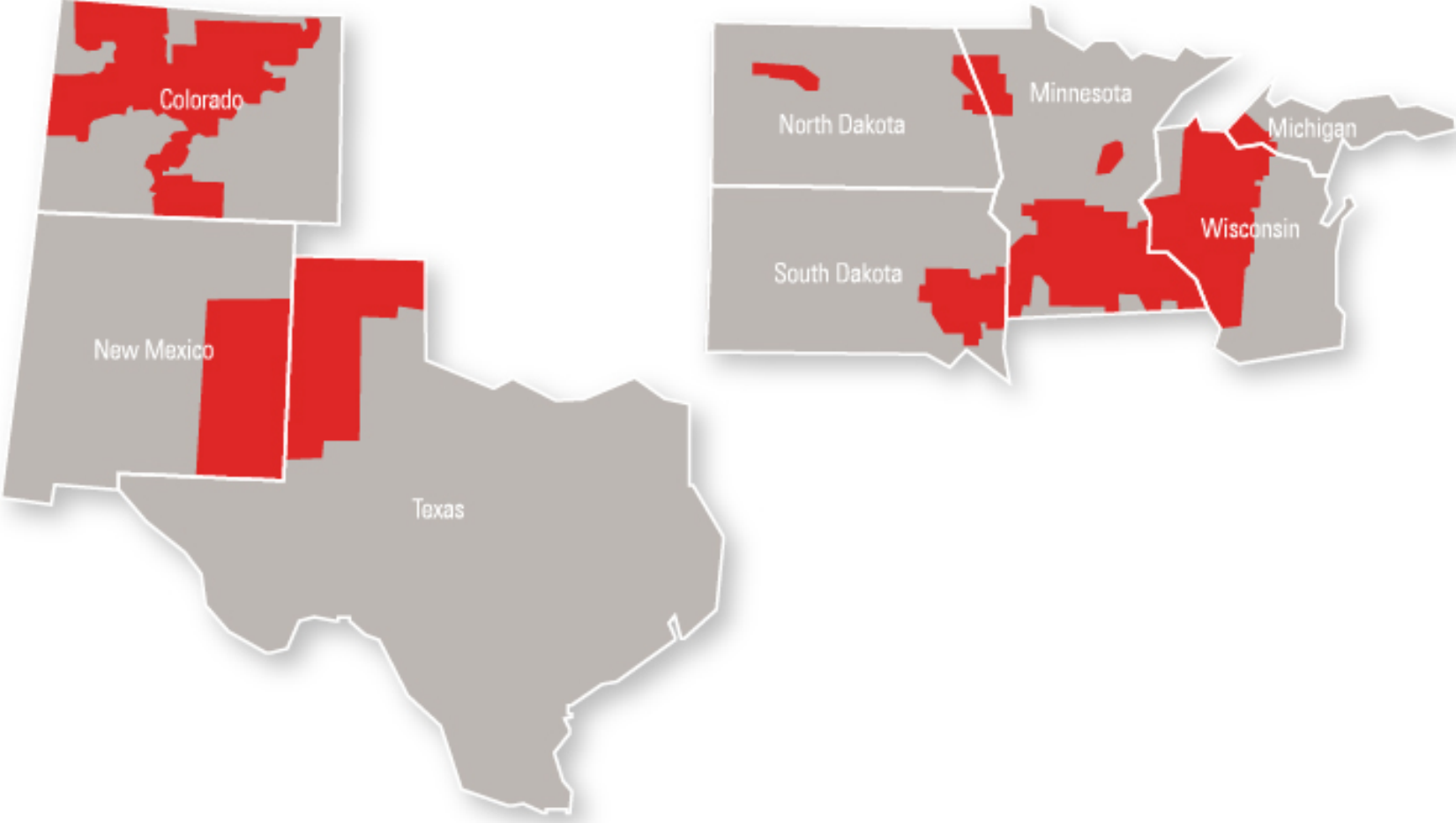


Xcel Energy Electric Vehicle Programs

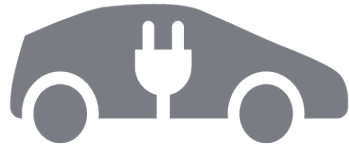
Zach Owens
Product Portfolio Manager, Clean Transportation

Denver South Partnership Meeting
June 2, 2022

Our Service Area



Our Electric Vehicle Vision



1.5 MILLION EVs

On the road in the areas we serve by 2030



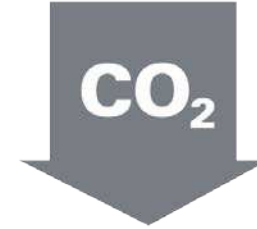
\$1 BILLION

In customer fuel savings annually by 2030



\$1 OR LESS PER GALLON

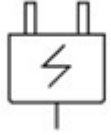
To drive an EV with Xcel Energy's low, off-peak electricity prices



5 MILLION TONS OF CARBON EMISSIONS

Eliminated annually by 2030 with our clean energy

Residential EV Programs



EV Accelerate At Home (EVAAH) provides customers with a Level 2 charger that we install and maintain as long as they're in the program. Monthly fee of \$12-\$16 (varies by state) on their existing Xcel Energy electric bill with no upfront cost.

- [Live in MN, WI, CO, NM](#)
- Electrician partners installation included
- Level 2 chargers eligible: ChargePoint, Enel X



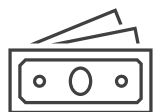
Optimize Your Charge (OYC) rewards customers for charging at times that are good for the grid and allow us to use more renewable energy. Customers get a \$50 annual credit on their bill for charging on an off-peak charging schedule.

- [Live in CO and NM; coming to MN 2022](#)
- Participation via EVAAH chargers
- Bring your own charger option for drivers of certain OEMs using API call to receive charging data begins rolling out spring 2022
- 3 off-peak charging windows



Home Wiring Rebate helps customers save on home wiring necessary to support a Level 2 charger; eligible chargers also qualify.

- [Live in CO, NM](#)
- Market rate = \$500; income-qualified customers can receive an expanded \$1,500 - \$2,500 rebate (varies by state)
- Our electricians can provide the rebate up front for customers participating in EV Accelerate At Home



Electric Vehicle Rebate helps reduce the cost of an EV for income qualified customers

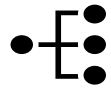
- [Live in CO](#)
- New EVs \$5,500, pre-owned EVs \$3,000
- Dealers in our EV Network can provide the rebate up front at point of sale

Commercial EV Programs

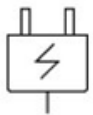
Suite of programs for [Fleet](#), [Workplace](#), [Public Charging](#), [Community Charging](#), and [Multifamily Buildings](#). **Xcel Energy Owned Fast charging coming soon in CO, NM and MN.** Our **End-to-End White Glove Service** will provide a dedicated Xcel Energy EV concierge to support customers in selecting and applying for programs. xcelenergy.com/CommercialEVs.



Fleet Electrification Advisory Program (FEAP) provides fleets with suitability assessment, data analysis, and advisory services for free as the first step to fleet electrification. [CO](#), [MN](#), [WI](#), [NM](#)



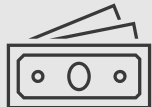
Electric Vehicle Supply Infrastructure Program (EVSIP) provides no-cost advisory and turnkey services for fleet, workplace, community charging hubs, and multifamily buildings. This includes the design and construction of EV supply infrastructure (but does not include chargers). [CO](#), [MN](#), [NM](#) (offered only for public charging in [WI](#))



Charger Service gives our multifamily, fleet, and workplace customers the option to pay a monthly fee for Xcel Energy owned Level 2 chargers. [CO](#)

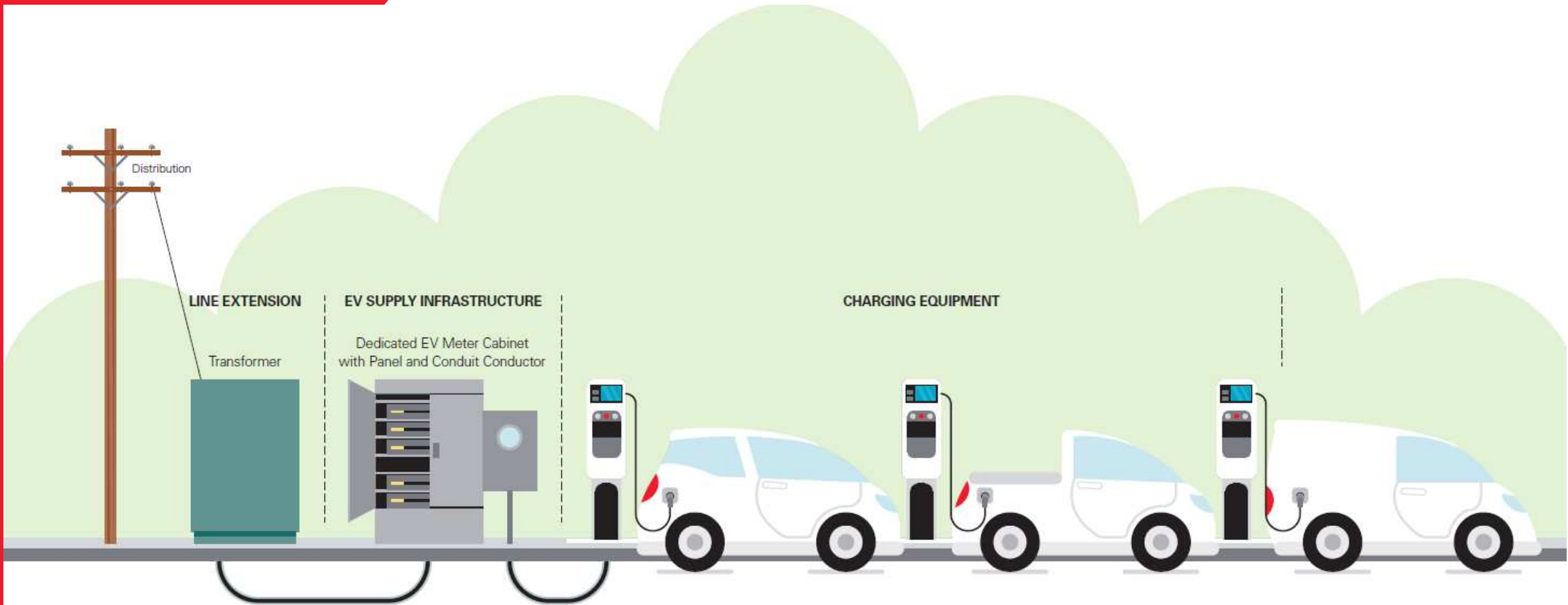


New Construction Rebate provides \$2,000 per charging port in order to support new multifamily construction for EV-ready parking spaces. [CO](#)



Rebates for Income Qualified & High Emissions Communities (HEC/IQ) are broken down as follows: Fleets and workplaces can get a rebate of \$2,200 per Level 2 port and \$45,000 per DCFC. Community Hubs can get a rebate of \$8,800 for 4 Level 2 charging ports and \$31,200 for DCFC. Multifamily buildings can get a rebate of \$2,200 per port. [CO](#)

EV Supply Infrastructure (EVSI)



Rebates

Workplace

- **Income Qualified and HEC Rebate***: Receive up to \$2,200 when installing a Level 2 port or \$45,000 when installing a DC fast charger port to help cover the cost of chargers

Community

- **Income Qualified and HEC Rebate***: Receive up to \$8,800 when you install four Level 2 chargers (minimum is 4 ports), and up to \$31,200 when you install a DC fast charger port. Helps to cover the cost of chargers

Multifamily

- **Income Qualified and HEC Rebate***: Receive up to \$800 per port when participating in the Assigned Parking program or \$2,200 per port when participating in the Shared Parking program to help cover the cost of chargers
- **New Construction Rebate**: Receive up to \$2,000 per port for all costs to install EV charging above and beyond code requirement to help cover the cost of wiring and chargers

Small Business

- **Standard Rebate**: Receive up to \$2500 per port for sites with 3 or fewer ports and a meter with less than 50 kW of existing demand to help cover the cost of wiring
- **Income Qualified and HEC Rebate**: Receive up to \$2000 per port on top of the standard rebate to help cover the cost of chargers

Fleet

- **Income Qualified and HEC Rebate***: Receive up to \$2,200 when installing a Level 2 port or \$45,000 when installing a DC fast charger port.
- **Fleet Electrification Advisory Program***: No cost Data-driven assessments of EV fleet opportunities and charging infrastructure options.

*Can be combined with EVSI

Optional Charging Equipment

Level 2 Charging Equipment Monthly Rates (per port)

Residential Home Charging Service

- \$13.29

Multifamily Housing Charging Service – Shared Parking

- Group A: \$28.21
- Group B: \$41.80
- Group C: \$55.38

Multifamily Housing Charging Service – Assigned Parking

- \$15.37

Fleet & Workplace Charging Service

- Group A: \$28.21
- Group B: \$41.80
- Group C: \$55.38

EV Advisors

- A dedicated Xcel Energy EV Team member to help guide customers through each step of their electrification journey.

BUSINESS SERVICES

EV Solutions

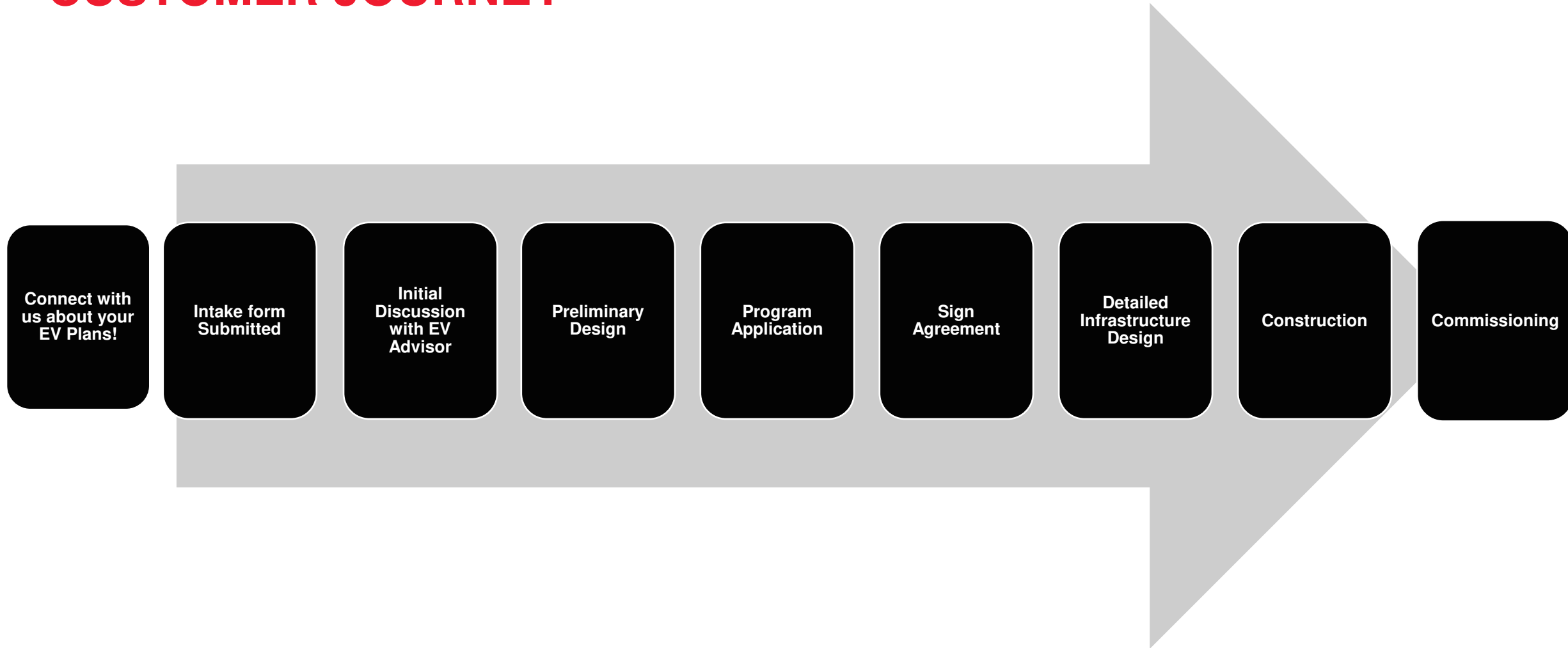
Receive end-to-end EV planning and charging services for your business, organization or community.

Ready to Get Started?

You've done the research, and we're ready to power where you want to go. Set up a meeting with our EV experts.

[Let's Connect →](#)

COMMERCIAL CUSTOMER JOURNEY



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QUESTIONS?

